

Message Text

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ACTION ARA-10

INFO OCT-01 ISO-00 EB-07 CIAE-00 INR-07 NSAE-00 TRSE-00

/025 W

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R 012112Z DEC 76

FM AMEMBASSY CARACAS

TO USDOC WASHDC

INFO SECSTATE WASHDC 5844

UNCLAS CARACAS 14090

PASS TO OED/MEPD AND OIM/BREWER

E.O. 11652: N/A

TAGS: BENC; VE

SUBJ: MAJOR PROJECT: SIDOR PLAN IV EXPANSION:

INSTALLATION OF EQUIPMENT FOR FLAT

PRODUCTS PLANT.

1. PROJECT NAME: CVG SIDERURGICA DEL ORINOCO C.A. (SIDOR),
STEEL PLANT EXPANSION, CIUDAD GUAYANA.

2. BRIEF DESCRIPTION: SIDOR HAS OPENED PREQUALIFICATION PHASE
OD BIDDING ON CONSTRUCTION OF FOUNDATIONS AND INSTALLATION OF
EQUIPMENT FOR EXPANSION OF SIDOR FLAT PRODUCTS
PLANT. CIVIL WORKS AND INSTALLATION, INCLUDING AUXILIARY
TUBING, INSTRUCTION, LIGHTING AND DRAINAGE WILL BE REQUIRED FOR
FOLLOWING:

A) SLAB YARD AREA.

B) EQUIPMENT FOR SLAB HANDLING IN FURNACE AREA.

C) TWO FURNACES WITH CAPACITY OF 300 TONS OF SLAB PER HOUR.

D) ROLL SHOP EXTENSION.

E) WORK SHOP AREA.

F) ELECTRICAL SWITCH HOUSE.

G) CRANE ON HOT MILL FINISHING LINE.

H) EXTENSION OF COMPRESSED AIR FACILITIES.

EQUIPMENT HAS TOTAL WEIGHT OF 6,600 METRIC TONS, EXCAVATION
OF 70,000 CUBIC METERS REQUIRED. OTHER PARAMETERS: CONCRETE,

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19,000 CUBIC METERS; CONDUITS, 50,000 METERS; CABLES, 160,000

METERS; SERVICE TUBING, 300 METRIC TONS;
DRAINAGE TUBING, 800 METERS; REFRACTORY MATERIALS FOR FURNACES,
2,500 METRIC TONS, CONSTRUCTION OF BUILDING IS NOT INCLUDED.

3. EXECUTING AGENCY/PROJECT MANAGER:
DIRECTOR OF PLANNING AND DEVELOPMENT
SIDOR
CENTRO CIUDAD COMERCIAL TAMANACO
PISO 1, OFICINA 128
APARTADO 11511
CARACAS, VENEZUELA
TELEPHONE: 91-12-33
TELEX: 23375

4. STATUS OF PROJECT/BID DATES: REQUIRED DOCUMENTATION MUST BE
SUBMITTED IN SEALED ENVELOPE ON DECEMBER 28, 1976, AT 2:30
PM. IN THE CONFERENCE ROOM OF THE PRESIDENT, 10TH FLOOR, EDIFICIO
LA ESTANCIA. DOCUMENTATION MUST INCLUDE:
A) FORMAL STATEMENT THAT COMPANY WISHES TO PARTICIPATE.
B) CHARTER AND OTHER EVIDENCE OF COMPANY LEGAL STATUS, TRANSLATED
INTO SPANISH.
C) CERTIFIED COPIES OF BALANCE SHEETS AND INCOME STATEMENTS
FOR PAST THREE YEARS.
D) CURRENT SIGNED LIST OF INDIVIDUALS AUTHORIZED TO REPRESENT
AND OBLIGATE FIRM. CERTIFIED COPY OF MINUTES OF MEETING AUTHO-
RIZING THESE INDIVIDUALS TO ACT FOR FIRM.
E) DOCUMENTATION OF FIRM'S EXPERIENCE (OVER LAST 10 YEARS) IN
EXECUTING PROJECTS OF SIMILAR SIZE AND COMPLEXITY. INFORMATION
SHOULD BE AS EXTENSIVE AS POSSIBLE TO ENABLE SIDOR TO FAIRLY
EVALUATE FIRM'S EXPERTISE IN THIS SPECIFIC AREA. INCLUDE:
1) CURRENT AND FUTURE PROJECTS IN STEEL AND RELATED FIELDS;
2) EVIDENCE OF SATISFACTORY COMPLETION OF PAST PROJECTS;
DETAILS ON LOCATION, SIZE, YEAR OF INSTALLATION OF PAST PROJECTS;
3) DATA ON IMPORTANT PROJECTS IN OTHER FIELDS;
4) STATEMENT THAT FIRM WILL COMPLY WITH ALL LAWS GOVERNING
FOREIGN FIRMS WORKING IN VENEZUELA;
5) CONSORTIA MUST PRESENT DOCUMENTATION ON ALL MEMBER FIRMS
AS WELL AS EVIDENCE OF RIGHT OF CONSORTIUM'S OFFICIALS TO
REPRESENT COMPANIES IN DEALING WITH SIDOR;
6) INFORMATION ON TECHNICAL EXPERIENCE OF COMPANY PERSONNEL;
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7) BANK AND COMMERCIAL REFERENCES;
8) LIST AND DESCRIPTION OF EQUIPMENT TO BE USED IN EXECUTING
WORK.
9) FIRMS WITH PRIOR EXPERIENCE IN VENEZUELA MUST PRESENT
EVIDENCE (SOLVENCIAS) SHOWING THAT PAST OBLIGATIONS TO ALL
GOVERNMENT AGENCIES (SOCIAL SECURITY, TAXES, TRAINING PROGRAMS)
HAVE BEEN MET.

5. ESTIMATED PROJECT COST/ FOREIGN CONTENT: N/A.

6. COMPETITIVE FACTORS: WHEN ASKED IF SIDOR WOULD PREFER WORK TO BE DONE BY CONSORTIUM WHICH INCLUDED A VENEZUELAN PARTNER, A SIDOR REPRESENTATIVE RESPONDED THAT THE FIRM WAS "COMPLETELY OPEN" TO ALL OFFERS. THIS MAY INDICATE THAT LOCAL FIRMS CAPABLE OF PERFORMING WORK OF THIS NATURE ARE BECOMING OVEREXTENDED AS VENEZUELAN GOVERNMENT BEGINS TO ACCELERATE SCHEDULES ON A LARGE NUMBER OF INDUSTRIALIZATION PROJECTS.

7. AS SIDOR IS A VENEZUELAN GOVERNMENT AGENCY BOUND BY STRICK LEGAL REQUIREMENTS ON ALL BIDDING PROCEDURE, US. FIRMS SHOULD TAKE SPECIAL CARE IN FULFILLING ALL REQUIREMENTS TO THE LETTER AND MEETING ALL DEADLINES. IF THERE ARE US. FIRMS INTERESTED IN PURSUING THIS WORK AND THE SHORT DEADLINE IS A PROBLEM, THE EMBASSY WILL ATTEMPT SECURE EXTENSION. HOWEVER, POST IS NOT SANGUINE THAT IT CAN SECURE SUCH EXTENSION EVEN WITH A STRONG EXPRESSION OF INTEREST FROM THE US. SIDE.
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Message Attributes

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Margaret P. Grafeld
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TAGS: BENC, VE
To: COM
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